
JBF INDUSTRIES LTD



Q4FY11 Results Presentation

May 2011

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Key Highlights



- ❑ JBF Industries reports FY11 profit after tax of Rs. 5,461 mn.
- ❑ FY11 EPS stands at Rs. 76.2 per equity share
- ❑ Q4FY11 profit after tax stands at Rs. 1,636 mn
- ❑ Declared Dividend of Rs. 8/- per equity share, subject to shareholder approval at the AGM
- ❑ Issued and allotted 26,61,363 - 2.5% Cumulative Redeemable Preference Shares of Rs. 100 each in favour of Bank of India. For this purpose the Authorized Capital of the company has been increased from Rs. 1,000mn of face value Rs. 10/- each to Rs. 2,250 mn divided into 100 mn equity shares of Rs. 10/- each and 12.5 mn Cumulative Redeemable Preference Shares of Rs. 100/- each

Financial Highlights - Consolidated



Income Statement Consolidated (Rs. Mn)	Q4FY 11	Q4FY10
Income	19,385	13,017
Total Expenses	16,593	11,382
EBITDA	2,792	1,635
<i>EBITDA Margin</i>	14.4%	12.6%
PBT	1,750	1,068
Tax	114	145
Profit After Tax (Post minority interest)	1,636	759
<i>PAT Margin</i>	8.4%	5.8%
EPS	22.8	12.2

Highlight of the quarter is high prices in FILMS and POY businesses

Revenue Growth
49%

EBITDA Growth
71%

PAT Growth
116%

EPS Growth
87%

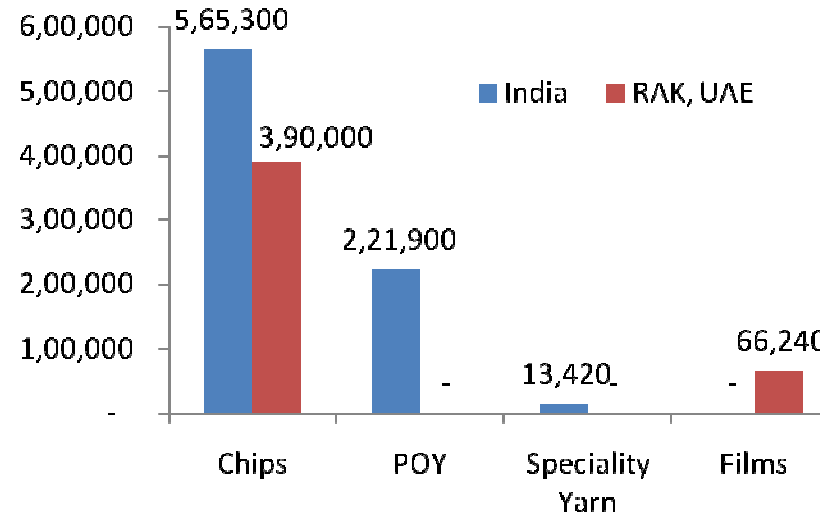
Dividend Growth
33%

*JBF Industries Ltd now holds 100% stake in JBF RAK.
Financial results are therefore, consolidated to the extent of 100%*

Capacities *



Capacities (MT)	
INDIA	
CHIPS	5,65,300
POY & Specialty Yarn	2,35,320
Total	8,00,620
RAK, UAE	
CHIPS	3,90,000
FILMS	66,240
Total	4,56,240



Total Capacity stands at 12,56,860 MT

India capacity stands at 8,00,620 MT while RAK, UAE capacity stands 4,56,240 MT

CHIPS – 9,55,300 MT POY & Specialty yarn – 2,35,320 MT Films – 66,240 MT

* Capacity information is as on 31st March 2011.

Operating Performance

(1)



India Operating Performance (MT)						
PRODUCTION	Q4FY11	Q4F10	% Increase	FY11	FY10	% Increase
CHIPS	1,22,771	1,15,113	6.7%	4,84,389	4,31,342	12.3%
POY & Specialty Yarn	59,343	43,246	37.2%	2,19,136	1,59,283	37.6%
Total	1,82,114	1,58,359	15.0%	7,03,525	5,90,625	19.1%
SALES						
CHIPS	56,618	61,035	(7.2%)	2,76,376	2,76,411	0.0%
POY & Specialty Yarn	53,493	40,082	33.5%	2,07,069	1,50,132	37.9%
Total	1,10,111	1,01,117	8.9%	4,83,445	4,26,543	13.3%

RAK, UAE Operating Performance (MT)						
PRODUCTION	Q4FY11	Q4F10	% Increase	FY11	FY10	% Increase
CHIPS	83,873	99,890	(19.1%)	3,39,010	3,60,283	(5.9%)
Films	19,775	18,678	5.5%	75,462	54,638	38.1%
Total	1,03,648	118,568	(12.6%)	4,14,472	4,14,921	(0.1%)
SALES						
CHIPS	69,739	73,378	(5.2%)	2,78,356	3,31,014	(15.9%)
Films	20,807	18,689	10.2%	76,374	53,940	41.6%
Total	90,546	92,067	(1.7%)	3,54,730	3,84,954	(7.9%)

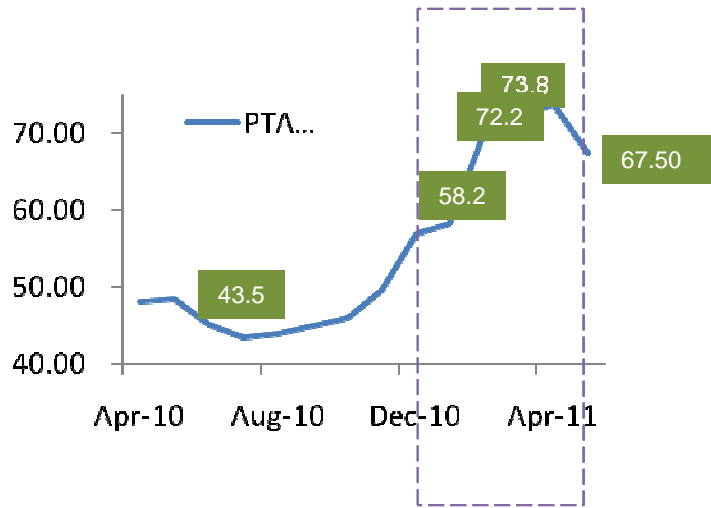
Pricing & Revenue Mix



Price Realizations (Rs./Kg)						
Category	Q4FY11	Q4F10	% Increase	FY11	FY10	% Increase
CHIPS	82.13	60.20	36.4%	66.36	55.31	19.9%
POY & Specialty Yarn	99.63	75.22	32.5%	81.74	70.87	15.3%
FILMS	182.15	92.44	97.0%	150.14	89.80	67.2%

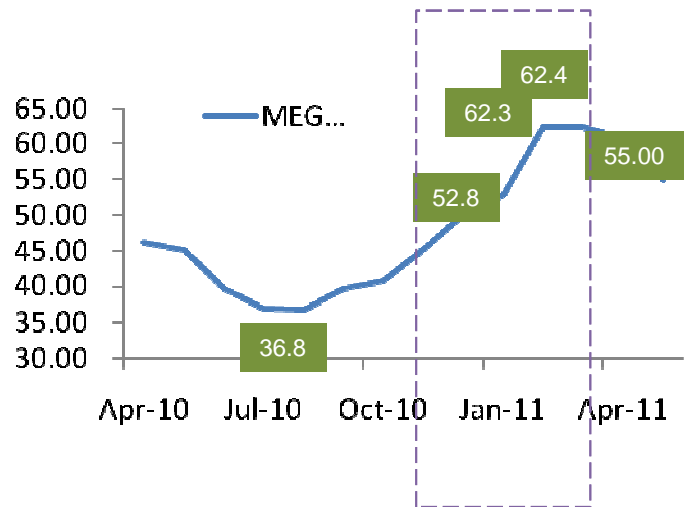
Revenue Mix						
Category	Q4FY11	Q4F10	Increase	FY11	FY10	Increase
CHIPS	53.2%	63.0%	(970) Bps	56.5%	68.5%	(1200) Bps
POY & Specialty Yarn	27.3%	23.5%	380 Bps	26.0%	21.7%	430 Bps
FILMS	19.4%	13.5%	590 Bps	17.6%	9.9%	770 Bps

Raw materials



52 week High – Rs. 73.80
 52 week Low – Rs. 43.50
 May 11 – Rs. 67.50

PTA prices averaged at Rs. 66.83/kg for Q4FY11 vs Rs. 48.20/kg for Q4FY10



52 week High – Rs. 62.40
 52 week Low – Rs. 36.80
 May 11 – Rs. 55.00

MEG prices averaged at Rs. 59.17/kg for Q4FY11 vs Rs. 48.20/kg for Q4FY10

Discussion & Analysis



Operations:

- FY11 Income (Cons) increased by 31% from Rs. 49,689 mn in FY10 to Rs. 64,870 mn in FY11
- EBITDA (Cons) jumped by 97% from Rs. 4,949 mn in FY10 to Rs. 9,743 mn in FY11
- PAT (Cons) shot up 157% from Rs. 2,128 mn for FY10 to Rs. 5,461 mn in FY11
- EPS for FY11 stood at Rs. 76.2 per equity share
- Declared Dividend for FY11 of Rs. 8/- per equity share subject to shareholder approval at the AGM

Expansion:

- Expanding Chips capacity in India to 626,000 MT
- Chips capacity in RAK to be increased to 430,000 MT
- Adding Film capacity in RAK. Capacity to be enhanced by 36,000MT

Raw Material Outlook:

- China continued to import higher quantities of PTA and MEG, leading to a price surge at least up till March 2011
- PTA plants in India have been facing operational problems
- Operational Issues with Indian Raw material suppliers resulting in overall production rate remaining low.

Standalone Results – Profit and Loss A/c



Income Statement	Q4FY11	Q4FY10	FY 11	FY10
Income	10,080	7,318	35,770	27,209
Total Expenses	8,946	6,643	31,459	24,258
EBITDA	1,134	675	4,311	2,951
<i>EBITDA Margin</i>	<i>11.3%</i>	<i>9.2%</i>	<i>12.0%</i>	<i>10.8%</i>
Exchange Difference & Derivative Loss	374	(72)	914	(106)
Depreciation	189	155	734	622
Interest	178	175	748	605
PBT	393	417	1,916	1,830
Tax	114	145	602	540
Profit After Tax	279	272	1,314	1,290
<i>PAT Margin</i>	<i>2.8%</i>	<i>3.7%</i>	<i>3.7%</i>	<i>4.7%</i>
EPS	3.89	4.37	18.34	20.73

All numbers in Rs. Mn other than EPS

Consolidated Results – Profit and Loss A/c



Income Statement	Q4FY11	Q4FY10	FY 11	FY10
Income	19,385	13,017	64,870	49,689
Total Expenses	16,593	11,382	55,127	44,740
EBITDA	2,792	1,635	9,743	4,949
<i>EBITDA Margin</i>	<i>14.4%</i>	<i>12.6%</i>	<i>15.0%</i>	<i>9.9%</i>
Exchange Difference & Derivative Loss	348	(56)	945	(149)
Depreciation	336	292	1,314	1,173
Interest	358	331	1,421	1,258
PBT	1,750	1,068	6,063	2,668
Tax	114	145	602	540
Profit After Tax	1,636	922	5,461	2,128
<i>PAT Margin</i>	<i>8.4%</i>	<i>7.1%</i>	<i>8.4%</i>	<i>4.3%</i>
Minority Interest	-	163	-	224
Profit After Minority Interest	1,636	759	5,461	1,904
EPS	22.83	12.2	76.21	30.61

All numbers in Rs. Mn other than EPS

Historical Consolidated Results – Profit and Loss A/c



Income Statement	FY 08	FY 09	FY 10	FY 11
Income	28,948	43,537	49,689	64,870
Total Expenses	26,122	38,882	44,740	55,127
EBITDA	2,826	4,655	4,949	9,743
<i>EBITDA Margin</i>	9.8%	10.7%	9.9%	15.0%
Exchange Difference & Derivative Loss	NA	NA	(149)	945
Depreciation	596	779	1,173	1,314
Interest *	633	975	1,258	1,421
PBT	1,597	2,901	2,668	6,063
Tax	295	459	540	602
Profit After Tax	1,302	2,442	2,128	5,461
<i>PAT Margin</i>	4.50%	5.61%	4.3%	8.4%
Minority Interest	(35.3)	553	224	-
Profit After Minority Interest	1,337	1,889	1,904	5,461
EPS	21.49	30.36	30.61	76.21

*Interest amount for FY08 and FY09 includes amount by way of Forex (Gain)/Loss

All numbers in Rs. Mn other than EPS

Balance Sheet - Consolidated



Income Statement	FY 08	FY 09	FY 10	FY 11
Share Capital	622	622	622	717
Cumulative Redeemable Preference Shares (CRPS)	-	-	-	266
Reserves	5,211	6,709	8,117	13,555
Net worth	5,933	7,331	8,740	14,538
Minority Interest	3,161	3,997	3,633	-
Loan Funds	8,366	12,414	13,644	17,836
TOTAL LIABILITES	17,459	23,743	26,016	32,374
Net Fixed Assets (Incl Capital WIP)	13,361	20,837	21,165	24,705
Investments	594	361	1,310	1,280
Net Current Assets (Excluding Cash)	1,133	2,873	3,880	5,469
Cash & Bank	3,353	899	999	2,350
Deferred Tax Liability (Net)	-982	-1,226	-1,337	-1,430
TOTAL ASSETS	17,459	23,743	26,016	32,374

All numbers in Rs. Mn other than EPS



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Thank You

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